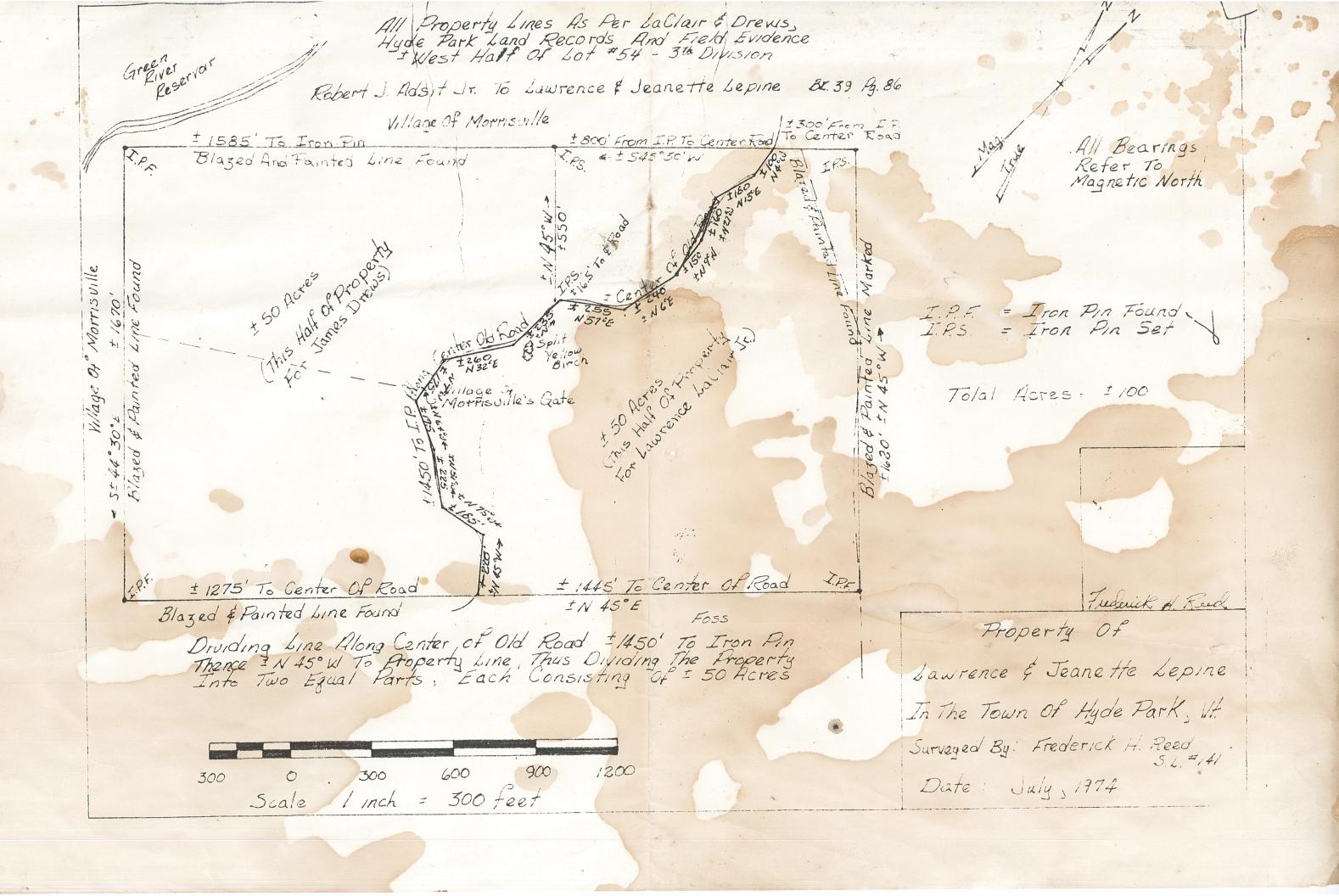


tolley & speaking Benlick SKetch#I € 586W 440' O AS 041 Stetch Plan
Property JORNE SARY Charles Might 8 Stock S-08 Marble Stale of UT Scale + 1"= 155 Ft StatesFUT **(P)** 18 on XI 8 = Breliminary Home site > = Approximate Course of small Brook Feroty W. Wife Habitat



SKetchettI Kelley & Speaking Benlick ← 586W 440' 9 = Actor Puo 16the commonland GATE WAB MOVED 19757 O X Stetch @ low Joe Altier & Charles Wight

Joe DE RAR Pond & Mario

Skerch 5-08 Proporty A A Stale of UT Scale + 1"= 155 F State of U-D#2 @ - Drolining Homesite = Approximate Course of Brook Footy Wildlife Hebit Alle

Pall Spera Company REALTORS, LLC

July 24, 2009

TO: Charles & Maryann Hight Joe & Christy Alfieri

RE: 25 acres off Collins Pond Road Hyde Park, VT

Chick, Maryann, Joe & Christy,

uncertain market to be between \$175,000 to \$200,000. I do apologize for my acres in Garfield. It is certainly a unique setting and location. I do feel however that in my original letter to you last December 2008 I gave too high a valuation on appreciate the opportunity to work with you on finding a suitable buyer for your more. probably are not interested in taking that on at this time but if so you could ask for some clearing and fix the road in where the beavers are claiming. I know you highest price for the land you would need to spend some money on the road, do designs, power and other infrastructure included in the sales price. One of the big which I did include in the package were for developed lots with roads, septic the acreage and may have set your expectations a bit high. factors that limit the property of course is the lack of ability to obtain conventional Thanks for taking the time a week or so ago to actually get me out on your 25 So after visiting the land I would suggest a more realistic list price in this It just immediately eliminates a large portion of buyers. To get the The comparable lots

With kind regards,

Joni L. Gaines Realtor/Broker