Profit and Loss

* *** ****	JAN - DEC 2020	JAN - DEC 2021	JAN - DEC 2022	JAN - DEC 2023	JAN - JUN, 2024	TOTAL
Income					***	-
Beer/Wine/Tobacco/RTD				-800.00		\$ -800.00
Beer	214,997.57	232,862.77	180,328.45	147,747.33	69,954.00	\$845,890.12
RTD			3,574.16	6,343.20	2,721.74	\$12,639.10
Tobacco	23,034.78	16,277.73	6,801.44	0.00		\$46,113.95
Wine	57,144.97	60,618.54	58,042.64	56,590.46	28,903.81	\$261,300.42
Total Beer/Wine/Tobacco/RTD	295,177.32	309,759.04	248,746.69	209,880.99	101,579.55	\$1,165,143.59
Discount			-7.59	-80.39	-138.36	\$ -226.34
Grocery						\$0.00
Gift Card Redeemed Income			1,196.82	2,978.18	2,323.05	\$6,498.05
Grocery- Non Taxable	402,832.58	463,873.19	397,077.78	392,461.43	192,664.11	\$1,848,909.09
Grocery- Taxable	33,220.93	92,768.28	76,095.24	65,079.22	32,141.74	\$299,305.41
Merchandise		8,535.00	11,456.75	15,072.70	6,665.00	\$41,729.45
Total Grocery	436,053.51	565,176.47	485,826.59	475,591.53	233,793.90	\$2,196,442.00
Overage/Underage	-396.37	-1,054.62				\$ -1,450.99
Prepared Foods						\$0.00
Bakery	100,569.61	191,308.87	236,554.33	274,849.18	124,279.18	\$927,561.17
Deli- Non Taxable	63,660.53	115,467.47	120,088.53	130,343.85	77,053.27	\$506,613.65
Deli- Taxable	467,943.68	727,272.24	841,256.05	913,445.18	399,683.89	\$3,349,601.04
Total Prepared Foods	632,173.82	1,034,048.58	1,197,898.91	1,318,638.21	601,016.34	\$4,783,775.86
Total Income	\$1,363,008.28	\$1,907,929.47	\$1,932,464.60	\$2,004,030.34	\$936,251.43	\$8,143,684.12
Cost of Goods Sold						
Cost of Goods Sold		-20,100.00				\$ -20,100.00
Beer COGS	166,170.30	174,981.51	139,711.89	114,570.94	54,923.95	\$650,358.59
Grocery COGS	271,613.85	385,702.87	348,671.93	338,955.25	150,544.46	\$1,495,488.36
Merchandise COGS		11,279.97	7,532.41	12,056.69	5,189.49	\$36,058.56
Other COGS	-4,900.00		4,500.00	10,000.00		\$9,600.00
Prepared Foods COGS	199,903.24	319,126.74	373,854.73	400,956.34	198,736.52	\$1,492,577.57
Ready To Drink COGS			1,957.70	3,649.36	606.59	\$6,213.65
Store Supplies - COGS	16,887.23	13,036.27	6,644.85	14,178.56	11,054.16	\$61,801.07
Tobacco COGS	17,876.80	14,095.21	5,543.67			\$37,515.68
Wine COGS	37,559.45	35,979.60	40,263.15	35,982.69	18,292.48	\$168,077.37
Total Cost of Goods Sold	705,110.87	934,102.17	928,680.33	930,349.83	439,347.65	\$3,937,590.85
Total Cost of Goods Sold	\$705,110.87	\$934,102.17	\$928,680.33	\$930,349.83	\$439,347.65	\$3,937,590.85
GROSS PROFIT	\$657,897.41	\$973,827.30	\$1,003,784.27	\$1,073,680.51	\$496,903.78	\$4,206,093.27
Expenses		•				
Advertising & Marketing			783.00		•	\$783.00
Digital Advertising		4,426.00				\$4,426.00
Dues and Subscriptions		1,413.67	1,066.50	1,954.50		\$4,434.67
Print Advertising	4,868.72	5,830.51	11,116.70	9,935.50	5,459.71	\$37,211.14
Total Advertising & Marketing	4,868.72	11,670.18	12,966.20	11,890.00	5,459.71	\$46,854.81
Bank Charges & Fees	323.00	622.60	216.15	247.62	99.00	\$1,508.37
Credit Card Terminal Use	28,997.98	19,547.27	210.13	277.02	33.00	\$48,545.25
Square Fees	20,887.80	28,847.85	45,099.16	47,838.65	23,263.38	\$145,049.04
Total Bank Charges & Fees	29,320.98	49,017.72	45,315.31	48,086.27	23,362.38	\$195,102.66
·				-10,000.27	20,002.00	
Biz Expenses Pd By Owner	-14,523.50	227.80	5,011.21	44 504 70	4.505.00	\$ -9,284.49
Charitable Contributions	3,735.00	7,975.00	10,195.00	11,564.73	4,595.00	\$38,064.73
Dues & subscriptions	1,600.00	1 000 55	424.07	1,131.08	1,758.20	\$4,913.35
Equipment Repair & Maintenance	1,563.31	1,329.00	2,925.03			\$5,817.34

Profit and Loss

	JAN - DEC 2020	JAN - DEC 2021	JAN - DEC 2022	JAN - DEC 2023	JAN - JUN, 2024	TOTAL
EXPENSED Equipment	4,903.70	52.89				\$4,956.59
Insurance						\$0.00
General Liability	533.79	533.79				\$1,067.58
Health Insurance	8,859.03	56,963.89	39,987.76	43,378.70	29,805.93	\$178,995.31
Life Insurance	1,500.74	1,500.74	1,500.74	1,500.74	750.37	\$6,753.33
Property Insurance	6,443.91	7,456.83	10,348.42	13,310.40	7,725.91	\$45,285.47
Total Insurance	17,337.47	66,455.25	51,836.92	58,189.84	38,282.21	\$232,101.69
Interest Paid	22,975.00	24,371.48	24,296.14	22,556.20		\$94,198.82
Interior decorating	600.00					\$600.00
Kitchen Supplies	11,235.64	31,455.26	37,512.33	31,138.24	10,733.83	\$122,075.30
Meals and Entertainment		693.35	2,279.42	4,951.96	2,147.50	\$10,072.23
Occupancy						\$0.00
Building Improvements	5,977.59	259.60	1,927.89			\$8,165.08
Building Repairs & Maintenance	8,467.20	15,778.22	12,969.31	13,695.45	17,127.68	\$68,037.86
Landscaping	5,806.23	10,120.20	6,528.72	10,957.81	1,140.40	\$34,553.36
Rent	36,000.00	36,000.00	36,000.00	36,000.00	18,000.00	\$162,000.00
Trash and Recycling	3,500.27	4,105.81	4,547.06	4,632.59	2,661.05	\$19,446.78
Utilities						\$0.00
Electric	19,675.33	19,338.82	21,436.01	26,017.14	13,508.27	\$99,975.57
Internet	1,685.03	2,132.15	1,857.75	2,063.40	1,208.81	\$8,947.14
Propane	3,584.33	6,251.95	4,912.52	7,958.78	3,065.29	\$25,772.87
Telephone	2,605.02	2,927.67	1,248.76	1,317.05		\$8,098.50
Water & sewer	3,497.65	3,573.98	3,686.07	3,894.67	1,756.42	\$16,408.79
Total Utilities	31,047.36	34,224.57	33,141.11	41,251.04	19,538.79	\$159,202.87
Total Occupancy	90,798.65	100,488.40	95,114.09	106,536.89	58,467.92	\$451,405.95
Office Supplies & Software	6,663.59	3,226.35	8,841.98	10,237.43	1,097.46	\$30,066.81
Personnel	0,000.00	0,220.00	0,011.00	10,20,110	.,	\$0.00
Employee Wages	193,968.83	331,544.05	315,177.46	360,243.07	168,226.27	\$1,369,159.68
COVID-19 Sick	1,600.00	001,011100	0.0,.,	333,213131	,	\$1,600.00
Employee Payroll Taxes	53,688.57	79,925.09	76,141.90	84,693.67	46,016.03	\$340,465.26
Total Employee Wages	249,257.40	411,469.14	391,319.36	444,936.74	214,242.30	\$1,711,224.94
Payroll Service	4,084.26	4,117.16	4,524.13	4,889.70	2,618.19	\$20,233.44
Payroll Taxes	4,004.20	4,117.10	7,027.10	4,000.70	2,010.10	\$0.00
Employer Payroll Taxes	24,796.13	42,147.06	35,921.20	41,703.77	23,277.61	\$167,845.77
FFCR Act - Sick Pay - Tax Adjustment	-1,623.20	42,141.00	00,021.20	-1,700.77	20,277.01	\$ -1,623.20
Total Employer Payroll Taxes	23,172.93	42,147.06	35,921.20	41,703.77	23,277.61	\$166,222.57
	23,172.93	42,147.06	35,921.20	41,703.77	23,277.61	\$166,222.57
Total Payroll Taxes		•				
Workers Comp	5,448.23	9,492.51	9,443.32	8,827.79	4,424.68	\$37,636.53
Total Personnel	281,962.82	467,225.87	441,208.01	500,358.00	244,562.78	\$1,935,317.48
Professional Services	2,381.50	908.00	1,722.00	1,488.00	2,200.00	\$8,699.50
Accounting	8,364.25	8,057.90	12,577.50	13,200.00	8,300.00	\$50,499.65
Legal Fees	1,985.00	630.00	81.25	87.50		\$2,783.75
Marketing	10,120.00		200.00			\$10,320.00
Professional Services Search			6,212.50			\$6,212.50
Technology	597.20	7,769.13	5,229.94	5,759.32	2,438.81	\$21,794.40
Total Professional Services	23,447.95	17,365.03	26,023.19	20,534.82	12,938.81	\$100,309.80
Register Cash		430.55				\$430.55
Taxes & Licenses	1,090.00	1,061.00	925.00	2,560.10	1,025.00	\$6,661.10
Property Taxes	9,408.73	9,605.80	9,838.44	10,393.78	5,444.56	\$44,691.31
Total Taxes & Licenses	10,498.73	10,666.80	10,763.44	12,953.88	6,469.56	\$51,352.41

Profit and Loss

	JAN - DEC 2020	JAN - DEC 2021	JAN - DEC 2022	JAN - DEC 2023	JAN - JUN, 2024	TOTAL
Uncategorized Expense		0.00				\$0.00
Total Expenses	\$496,988.06	\$792,650.93	\$774,712.34	\$840,129.34	\$409,875.36	\$3,314,356.03
NET OPERATING INCOME	\$160,909.35	\$181,176.37	\$229,071.93	\$233,551.17	\$87,028.42	\$891,737.24
Other Income						
Other Income	46,919.75					\$46,919.75
Total Other Income	\$46,919.75	\$0.00	\$0.00	\$0.00	\$0.00	\$46,919.75
Other Expenses						
Amortization	55,008.00	55,008.00	55,008.00	55,008.00		\$220,032.00
Depreciation	17,769.00	181,581.00	119,833.00	46,244.00		\$365,427.00
Other Expense	33,204.49					\$33,204.49
Total Other Expenses	\$105,981.49	\$236,589.00	\$174,841.00	\$101,252.00	\$0.00	\$618,663.49
NET OTHER INCOME	\$ -59,061.74	\$ -236,589.00	\$ -174,841.00	\$ -101,252.00	\$0.00	\$ -571,743.74
NET INCOME	\$101,847.61	\$ -55,412.63	\$54,230.93	\$132,299.17	\$87,028.42	\$319,993.50

Profit and Loss

·	JAN - DEC 2020	JAN - DEC 2021	JAN - DEC 2022	JAN - DEC 2023	JAN - JUN, 2024	TOTAL
Income						
Beer/Wine/Tobacco/RTD				-800.00		\$ -800.00
Beer	214,997.57	232,862.77	180,328.45	147,747.33	69,954.00	\$845,890.12
RTD			3,574.16	6,343.20	2,721.74	\$12,639.10
Tobacco	23,034.78	16,277.73	6,801.44	0.00		\$46,113.95
Wine	57,144.97	60,618.54	58,042.64	56,590.46	28,903.81	\$261,300.42
Total Beer/Wine/Tobacco/RTD	295,177.32	309,759.04	248,746.69	209,880.99	101,579.55	\$1,165,143.59
Discount			-7.59	-80.39	-138.36	\$ -226.34
Grocery						\$0.00
Gift Card Redeemed Income			1,196.82	2,978.18	2,323.05	\$6,498.05
Grocery- Non Taxable	402,832.58	463,873.19	397,077.78	392,461.43	192,664.11	\$1,848,909.09
Grocery- Taxable	33,220.93	92,768.28	76,095.24	65,079.22	32,141.74	\$299,305.41
Merchandise		8,535.00	11,456.75	15,072.70	6,665.00	\$41,729.45
Total Grocery	436,053.51	565,176.47	485,826.59	475,591.53	233,793.90	\$2,196,442.00
Overage/Underage	-396.37	-1,054.62				\$ -1,450.99
Prepared Foods						\$0.00
Bakery	100,569.61	191,308.87	236,554.33	274,849.18	124,279.18	\$927,561.17
Deli- Non Taxable	63,660.53	115,467.47	120,088.53	130,343.85	77,053.27	\$506,613.65
Deli- Taxable	467,943.68	727,272.24	841,256.05	913,445.18	399,683.89	\$3,349,601.04
Total Prepared Foods	632,173.82	1,034,048.58	1,197,898.91	1,318,638.21	601,016.34	\$4,783,775.86
Total Income	\$1,363,008.28	\$1,907,929.47	\$1,932,464.60	\$2,004,030.34	\$936,251.43	\$8,143,684.12
Cost of Goods Sold						
Cost of Goods Sold		-20,100.00				\$ -20,100.00
Beer COGS	166,170.30	174,981.51	139,711.89	114,570.94	54,923.95	\$650,358.59
Grocery COGS	271,613.85	385,702.87	348,671.93	338,955.25	150,544.46	\$1,495,488.36
Merchandise COGS		11,279.97	7,532.41	12,056.69	5,189.49	\$36,058.56
Other COGS	-4,900.00		4,500.00	10,000.00		\$9,600.00
Prepared Foods COGS	199,903.24	319,126.74	373,854.73	400,956.34	198,736.52	\$1,492,577.57
Ready To Drink COGS			1,957.70	3,649.36	606.59	\$6,213.65
Store Supplies - COGS	16,887.23	13,036.27	6,644.85	14,178.56	11,054.16	\$61,801.07
Tobacco COGS	17,876.80	14,095.21	5,543.67			\$37,515.68
Wine COGS	37,559.45	35,979.60	40,263.15	35,982.69	18,292.48	\$168,077.37
Total Cost of Goods Sold	705,110.87	934,102.17	928,680.33	930,349.83	439,347.65	\$3,937,590.85
Total Cost of Goods Sold	\$705,110.87	\$934,102.17	\$928,680.33	\$930,349.83	\$439,347.65	\$3,937,590.85
GROSS PROFIT	\$657,897.41	\$973,827.30	\$1,003,784.27	\$1,073,680.51	\$496,903.78	\$4,206,093.27
Expenses						
Advertising & Marketing			783.00			\$783.00
Digital Advertising		4,426.00				\$4,426.00
Dues and Subscriptions		1,413.67	1,066.50	1,954.50		\$4,434.67
Print Advertising	4,868.72	5,830.51	11,116.70	9,935.50	5,459.71	\$37,211.14
Total Advertising & Marketing	4,868.72	11,670.18	12,966.20	11,890.00	5,459.71	\$46,854.81
Bank Charges & Fees	323.00	622.60	216.15	247.62	99.00	\$1,508.37
Credit Card Terminal Use	28,997.98	19,547.27		 _	44.55	\$48,545.25
Square Fees	20,007.00	28,847.85	45,099.16	47,838.65	23,263.38	\$145,049.04
Total Bank Charges & Fees	29,320.98	49,017.72	45,315.31	48,086.27	23,362.38	\$195,102.66
Biz Expenses Pd By Owner	-14,523.50	227.80	5,011.21	. 5,550.	_5,55 _ .56	\$ -9,284.49
•				11 564 70	4 505 00	\$38,064.73
Charitable Contributions	3,735.00	7,975.00	10,195.00	11,564.73	4,595.00 1,758.20	
Dues & subscriptions	1,600.00	1 000 00	424.07	1,131.08	1,758.20	\$4,913.35 \$5,917.34
Equipment Repair & Maintenance	1,563.31	1,329.00	2,925.03			\$5,817.34

Saguaro Holdings

Profit and Loss

	JAN - DEC 2021	JAN - DEC 2022	JAN - DEC 2023	JAN - JUN, 2024	TOTAL
Taxes & Licenses	475.00	475.00	225.00	250.00	\$1,425.00
Total Expenses	\$607.00	\$5,229.00	\$ -429.00	\$2,712.75	\$8,119.75
NET OPERATING INCOME	\$23,820.14	\$24,987.68	\$29,829.44	\$5,676.13	\$84,313.39
Other Income					
Other Income	16,431.36				\$16,431.36
Total Other Income	\$16,431.36	\$0.00	\$0.00	\$0.00	\$16,431.36
NET OTHER INCOME	\$16,431.36	\$0.00	\$0.00	\$0.00	\$16,431.36
NET INCOME	\$40,251.50	\$24,987.68	\$29,829.44	\$5,676.13	\$100,744.75

Profit and Loss

	JAN - DEC 2020	JAN - DEC 2021	JAN - DEC 2022	JAN - DEC 2023	JAN - JUN, 2024	TOTAL
Uncategorized Expense		0.00				\$0.00
Total Expenses	\$496,988.06	\$792,650.93	\$774,712.34	\$840,129.34	\$409,875.36	\$3,314,356.03
NET OPERATING INCOME	\$160,909.35	\$181,176.37	\$229,071.93	\$233,551.17	\$87,028.42	\$891,737.24
Other Income						
Other Income	46,919.75					\$46,919.75
Total Other Income	\$46,919.75	\$0.00	\$0.00	\$0.00	\$0.00	\$46,919.75
Other Expenses						
Amortization	55,008.00	55,008.00	55,008.00	55,008.00		\$220,032.00
Depreciation	17,769.00	181,581.00	119,833.00	46,244.00		\$365,427.00
Other Expense	33,204.49					\$33,204.49
Total Other Expenses	\$105,981.49	\$236,589.00	\$174,841.00	\$101,252.00	\$0.00	\$618,663.49
NET OTHER INCOME	\$ -59,061.74	\$ -236,589.00	\$ -174,841.00	\$-101,252.00	\$0.00	\$ -571,743.74
NET INCOME	\$101,847.61	\$ -55,412.63	\$54,230.93	\$132,299.17	\$87,028.42	\$319,993.50

Furniture, Fixtures, and Equipment as of August 2024

		STORE	
QTY	ITEM	CONDITION	YEAR PURCHASED
1	BEVERAGE AIR COOLER	NEW COMPRESSOR/EVAP	
1	MINUS 40 ICE CREAM FREEZER	NEW	2020
1	WINE ENTHUSIAST WINE COOLER	NEW	2019
1	HUSSMANN BAKERY CASE AND COMPRESSOR	NEW	2021
1	HUSSMANN DELI CASE AND COMPRESSOR	NEW	2021
1	TRUE 6 DOOR REFRIGERATOR	EXISTING	
2	SQUARE POS TERMINALS	NEW	2021
1	BAR/IRON WORK	NEW	2018
25	PIECES OF ORIGINAL ART	NEW	2019-2024
1	PAIR OF ANTIQUE SKIS	NEW	2020
1	BARR HILL OAK BARREL	NEW	2019
2	ANTIQUE FOLDING LEAF TABLES	NEW	2018
		DELI	The state of the s
QTY	ITEM	CONDITION	YEAR PURCHASED
1	AVANTCO 2DR TABLE TOP FRIDGE	NEW	2021
1	BEVERAGE AIR 2 DRAWER LOWBOY FRIDGE	NEW	2021
2	SOLWAVE COMMERCIAL MICROWAVE	NEW	2022
1	WYOTT APW COMMERCIAL GRILL	NEW	2020
1	BEVERAGE AIR 3 DOOR DELI CART	NEW	2021
1	3 BAY SERVER SOUP WARMER	NEW	2020
-	TRUE UPRIGHT 2DR REFRIGERATOR	and the second s	A STATE OF THE STA
1		NEW	2024
1	AVA COMMERCIAL TOASTER	NEW	2021
		SHROOM	
QTY	ITEM	CONDITION	YEAR PURCHASED
1	BIZERBA SLICER	NEW	2019
1	HOBART SLICER	EXISTING - REBUILT	
1	1 BAY PREP COUNTER / SINK STAINLESS	NEW	2018
1	3 BAY DISH SINK	EXISTING	
		BAKERY	
QTY	ITEM	CONDITION	YEAR PURCHASED
1	METRO C5 3 SERIES PROOFER	NEW	2024
1	TRUE VERTICAL 2DR REFRIGERATOR	NEW	2024
1	ROBOT COUPE FOOD PROCESSOR	NEW	2022
1	KITCHENAID COMMERCIAL MIXER	NEW	2023
1	HOBART STANDING COMMERCIAL MIXER	EXISTING	
3	WOODEN PREP TABLES	EXISTING	
1	STEEL PREP TABLE	EXISTING	
1	COMMERCIAL JUICER	NEW	2019
		KITCHEN	
	ITEM	CONDITION	YEAR PURCHASED
QTY			2221
QTY 1	BEVERAGE AIR VERTICAL 3DR FREEZER	NEW	2021
	BEVERAGE AIR VERTICAL 3DR FREEZER TRAULSEN VERTICAL 2DR FREEZER	NEW EXISTING	2021
1	Control of the Contro		2021
1	TRAULSEN VERTICAL 2DR FREEZER	EXISTING	2021
1 1 1	TRAULSEN VERTICAL 2DR FREEZER IMPERIAL GAS RANGE/OVEN	EXISTING EXISTING	2021
1 1 1 1 MISC	TRAULSEN VERTICAL 2DR FREEZER IMPERIAL GAS RANGE/OVEN BLODGETT CONVECTION OVEN MISC COOKING/BAKING/SERVING UTENSILS	EXISTING EXISTING EXISTING - REBUILT NEW	2021
1 1 1 1 MISC 16	TRAULSEN VERTICAL 2DR FREEZER IMPERIAL GAS RANGE/OVEN BLODGETT CONVECTION OVEN MISC COOKING/BAKING/SERVING UTENSILS SPEED & GROCERY RACKS 14 WHEELED	EXISTING EXISTING EXISTING - REBUILT NEW NEW	
1 1 1 1 MISC 16 1	TRAULSEN VERTICAL 2DR FREEZER IMPERIAL GAS RANGE/OVEN BLODGETT CONVECTION OVEN MISC COOKING/BAKING/SERVING UTENSILS SPEED & GROCERY RACKS 14 WHEELED CAN RACK	EXISTING EXISTING EXISTING - REBUILT NEW NEW NEW	2020
1 1 1 1 MISC 16	TRAULSEN VERTICAL 2DR FREEZER IMPERIAL GAS RANGE/OVEN BLODGETT CONVECTION OVEN MISC COOKING/BAKING/SERVING UTENSILS SPEED & GROCERY RACKS 14 WHEELED	EXISTING EXISTING EXISTING - REBUILT NEW NEW	

1	COMPRESSOR/EVAPORATOR BEER COOLER	EXISTING	
	STORAGE SHELVING - BASEMENT	NEW & EXISTING	
3	HIGH EFFICIENCY PROPANE FURNACE	NEW	2022
1	75 GALLON WATER HEATER PROPANE	NEW	2024
1	DAIKIN HEAT PUMP/COMPRESSOR 35K BTU	NEW	2024
1	DELI SAMSUNG HEAT PUMP	NEW	2024
1	LARGE CAPACITY GREASE TRAP	NEW	2022
1	COMMERCIAL GRADE NETWORK - HARDWIRED WIFI HOTSPOTS	NEW	2018/2019/2020
1	SONOS WIRELESS SOUND SYSTEM	NEW	2019

	TO THE STATE OF TH	EXTERIOR	
QTY	ITEM	CONDITION	YEAR PURCHASED
1	ORIGINAL STOWE SINGLE CHAIR	NEW	2022
16	PIECES OF EXTERIOR ART	NEW	2022-2024
8	CUSTOM FAB STEEL PLANTERS	NEW	2020