

Shearer Volkswagen of South Burlington

Date/Time: Jan 20, 2020 04:45 PM  
Buyer: Constanze Stutzenstein  
Phone: C: 8022246407  
Address: 755 Golf Course Rd  
MORRISVILLE, VT 05661

Trade:  
2017 Volkswagen Jetta, Sedan  
(26,165)

Salesperson: Chris O'Connell

**2020 Volkswagen Tiguan, Body Type:SUV** 20VW002 **S**

Color:Deep Black Pearl VIN:3VV0B7AX6LM030170

Lease	36 Months
\$ Down	Est. \$/Monthly
\$0	\$343
\$2,005	\$294
\$2,504	\$279

10k

MSRP/Retail	\$27,535.00
Selling Price	\$23,925.00
Total Savings	\$3,610.00
Government Fee	\$128.00
Proc/Doc Fee	\$245.00
Capitalized Taxes	\$558.07
Residual Value	\$14,868.90



Total Trade Allowance: \$0

Total Trade Adjustments: \$0

Net Trade Allowance: \$0

X

Customer Signature

Date

X

Manager Signature

Date

With Approved Credit

Date/Time: 1/20/2020 4:16:41 PM

**Shearer Volkswagen of South Burlington**

**Buyer:** Constanze Stutzenstein  
**Home Phone:** (802) 888-5427  
**Cell Phone:** (802) 224-6407  
**Address:** 755 Golf Course Rd  
 MORRISVILLE, VT  
 05661

**Trade:** 2017 Volkswagen Jetta (26,165  
 mi.)

**Salesperson:** Chris O'Connell

**2019 Volkswagen Golf Alltrack TSI S 19VW1131**

**VIN:** 3VWH17AU5KM517107  
**Color:** Night Blue Metallic  
**Body Type:** Wagon



Total Trade Allowance	<b>0.00</b>
Total Trade Adjustments	<b>0.00</b>
Net Trade Allowance	<b>0.00</b>

**Lease**

124

	<b>39 Mo</b>
<b>\$0</b>	<b>\$378.27</b>
<b>\$500</b>	<b>\$374.99</b>
<b>\$1000</b>	<b>\$361.51</b>

MSRP/Retail	\$29,160.00
SHEARER SAVINGS	\$3,170.00
Government Fee	\$128.00
Proc/Doc Fee	\$245.00
Capitalized Taxes	\$734.29
Trade Allowance	0.00

**Volkswagen Jetta Adjustments:**

With Approved Credit

X \_\_\_\_\_  
 Customer Signature Date

X \_\_\_\_\_  
 Manager Signature Date

E

Shearer Volkswagen of South Burlington

Date/Time: Jan 20, 2020 04:27 PM  
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 MORRISVILLE, VT 05661

Trade:  
 2017 Volkswagen Jetta, Sedan  
 (26,165)

Salesperson: Chris O'Connell

**2019 Volkswagen Golf Alltrack, Body Type:Wagon** 19VW1131

Color:Night Blue Metallic VIN:3VWH17AU5KM517107

1.9%

3.4%

Purchase	48 Months	60 Months	72 Months
\$ Down	Est. \$/Monthly	Est. \$/Monthly	Est. \$/Monthly
\$0	\$576	\$465	\$410
\$500	\$565	\$457	\$402
\$1,000	\$554	\$448	\$394

MSRP/Retail	\$29,160.00
SHEARER SAVINGS	\$4,500.00
Selling Price	\$24,660.00
Total Savings	\$4,500.00
Government Fee	\$128.00
Proc/Doc Fee	\$245.00
Total Taxes	\$1,494.30
Amount Financed	\$26,527.30



Total Trade Allowance: \$0

Total Trade Adjustments: \$0

Net Trade Allowance: \$0

2017 Tiguan SE 4Motion  
 7700 mi Wolfsburg  
 \$18,900

\$ NADA 19,075  
 Limited AWD SEL  
 clear retail: \$16,925  
 " \$22,275

X

Customer Signature

Date

X

Manager Signature

Date

With Approved Credit

Eric

Shearer Volkswagen of South Burlington

Date/Time: Jan 20, 2020 04:01 PM  
Buyer: Constanze Stutzenstein  
Phone: C: 8022246407  
Address: 755 Golf Course Rd  
MORRISVILLE, VT 05661

Trade:  
2017 Volkswagen Jetta, Sedan  
(26,165)

Salesperson: Chris O'Connell

**2019 Volkswagen Golf Alltrack, Body Type:Wagon** 19VW1131

Color:Night Blue Metallic VIN:3VWH17AU5KM517107

Purchase	48 Months	60 Months	72 Months
\$ Down	Est. \$/Monthly	Est. \$/Monthly	Est. \$/Monthly
\$0	\$593	\$488	\$419
\$500	\$582	\$479	\$410
\$1,000	\$570	\$469	\$402

MSRP/Retail	\$29,160.00
SHEARER SAVINGS	\$5,750.00
Selling Price	\$23,410.00
Total Savings	\$5,750.00
Government Fee	\$128.00
Proc/Doc Fee	\$245.00
Total Taxes	\$1,419.30
Amount Financed	\$25,202.30



Total Trade Allowance: \$0

Total Trade Adjustments: \$0

Net Trade Allowance: \$0

\$23/mo per \$1000

X

Customer Signature

Date

X

Manager Signature

Date

With Approved Credit