

# Capitol City Imports Inc

Date: 1/30/2020

Salesperson: Roderick Cook

Manager: Paul LaRoche

FOR INTERNAL USE ONLY

<b>CUSTOMER</b>	<u>Erika Heintz</u>	Home Phone:
Address :	,	Work Phone :
E-Mail :		Cell Phone :

<b>VEHICLE</b>			
Stock # : <u>CCV20014</u>	New / Used : <u>New</u>	VIN : <u>3VV0B7AX6LM046689</u>	Mileage: <u>12</u>
Vehicle : <u>2020 Volkswagen Tiguan</u>		Color : <u>Pure White</u>	
Type : <u>2.0T S 4dr All-</u>		<u>VW22VJ</u>	

<b>TRADE IN</b>			
Payoff :	VIN :	Mileage:	
Vehicle : <u>2005 Volkswagen Passat</u>		Color :	
Type :			

Lease Payments		Estimated		
<b>Cash Down</b>	<u>3,187</u>	<u>2,187</u>	<u>1,187</u>	
<b>Total Drive-Off</b>	<u>3450</u>	<u>2477</u>	<u>1504</u>	
<b>39 Months</b>	<u>263</u>	<u>290</u>	<u>317</u>	
<b>Annual Mileage Allowed: <u>12,000</u></b>				

Market Value Selling Price	<u>27,730.00</u>
Discount	<u>3,400.00</u>
Adjusted Price	<u>24,330.00</u>
Trade Allowance	<u>500.00</u>
Trade Difference	<u>23,830.00</u>
Doc Fee	<u>399.00</u>
Tax	<u>635.20</u>
Non Tax Fees	<u>792.00</u>
Balance	<u>25,656.20</u>

Customer Approval: \_\_\_\_\_ Management Approval: \_\_\_\_\_

By signing this authorization form, you certify that the above personal information is correct and accurate, and authorize the release of credit and employment information. By signing above, I provide to the dealership and its affiliates consent to communicate with me about my vehicle or any future vehicles using electronic, verbal and written communications including but not limited to eMail, text messaging, SMS, phone calls and direct mail. Terms and Conditions subject to credit approval. For Information Only. This is not an offer or contract for sale.

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<b>VEHICLE</b>			
Stock # : <u>CCV20034</u>	New / Used : <u>New</u>	VIN : <u>3VV2B7AX5LM047521</u>	Mileage: <u>1</u>
Vehicle : <u>2020 Volkswagen Tiguan</u>		Color : <u>Pure White</u>	
Type : <u>2.0T SE 4dr All</u>		<u>BW23VJ</u>	

<b>TRADE IN</b>			
Payoff :	VIN :	Mileage:	
Vehicle : <u>2005 Volkswagen Passat</u>		Color :	
Type :			

Lease Payments		Estimated		
Cash Down	1,000	2,000	3,000	
Total Drive-Off	1368	2341	3314	
39 Months	368	341	314	
Annual Mileage Allowed: <u>12,000</u>				

Market Value Selling Price	29,969.00
Discount	3,000.00
Adjusted Price	26,969.00
Trade Allowance	500.00
Trade Difference	26,469.00
Doc Fee	399.00
Tax	725.03
Non Tax Fees	792.00
Balance	28,385.03

Customer Approval: \_\_\_\_\_ Management Approval: \_\_\_\_\_

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automatic

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## VEHICLE

Stock # : <b>CCV19237</b>	New / Used : <b>New</b>	VIN : <b>3VWH17AU1KM524619</b>	Mileage: <b>11</b>
Vehicle : <b>2019 Volkswagen Golf Alltrack</b>		Color : <b>Pure White</b>	
Type : <b>TSI S (DSG) 4dr</b>		<b>BX6CQ7</b>	

## TRADE IN

Payoff :	VIN :	Mileage:
Vehicle : <b>2005 Volkswagen Passat</b>		Color :
Type :		

Lease Payments		Estimated		
Cash Down	1,000	2,000	3,000	
Total Drive-Off	1337	2311	3285	
39 Months	337	311	285	
Annual Mileage Allowed: <u>12,000</u>				

Market Value Selling Price	29,160.00
Discount	3,240.00
Adjusted Price	25,920.00
Trade Allowance	500.00
Trade Difference	25,420.00
Doc Fee	399.00
Tax	739.33
Non Tax Fees	792.00
Balance	27,350.33

Customer Approval: \_\_\_\_\_

Management Approval: \_\_\_\_\_

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manual trans.

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<b>VEHICLE</b>			
Stock # : <u>CCV19205</u>	New / Used : <u>New</u>	VIN : <u>3VWM17AUXKM522625</u>	Mileage: <u>15</u>
Vehicle : <u>2019 Volkswagen Golf Alltrack</u>		Color : <u>Platinum Gray M</u>	
Type : <u>TSI S 4dr All-w</u>		<u>BX6CQ6</u>	

<b>TRADE IN</b>			
Payoff :	VIN :	Mileage:	
Vehicle : <u>2005 Volkswagen Passat</u>		Color :	
Type :			

Lease Payments		Estimated		
Cash Down	1,000	2,000	3,000	
Total Drive-Off	1321	2295	3269	
39 Months	321	295	269	
Annual Mileage Allowed: <u>12,000</u>				

Market Value Selling Price	28,060.00
Discount	3,240.00
Adjusted Price	24,820.00
Trade Allowance	500.00
Trade Difference	24,320.00
Doc Fee	399.00
Tax	705.01
Non Tax Fees	792.00
Balance	26,216.01

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