



Listing Agreement Change Form

Property Address: Lot 1B Washington Highway, Morrisville VT 05661
Original Listing Price: \$1,587,000
Current Price: \$1,540,000
Commencement Date: 3/21/18
Expiration Date: 9/30/18
Listing Agent: George Bambara  7/16/18

4638728 ✓
4685731 ✓

Action:

Change "13.6 acre" parcel Listed Price from \$1,540,000 to \$1,442,000.

Change "Lot 1 - 3.7 acres" Listed Price from \$485,000 to \$466,000 4690368 ✓ 4690370 ✓

Change "Lot 2 - 4 acres" Listed Price from \$524,000 to \$504,000

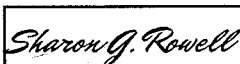
Change "Lot 3 - 5.2 acres" Listed Price from \$630,500 to \$610,000

Each parcel is advertised as Land and as Commercial Property. The Price Changes will be made immediately on both 13.6 acre Listings. The Price Changes on the remaining Listings will be made to maximize advertising exposure over (2) weeks.

This is the first step in a two step price reduction. If there is no significant activity by September 15, 2018 the next price reduction proposed is to \$1,360,000. This second reduction will require additional authorization by GFC.

Except as set forth herein, all terms and conditions of the Exclusive Right To Market Agreement between Owner and Pall Spera Company Realtors shall remain in full force and effect and are incorporated in this extension agreement as if fully set forth herein.

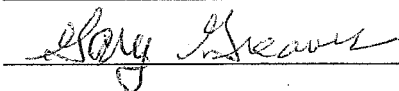
Owners Signature

 Sharon G. Rowell

dotloop verified
07/13/18 9:35AM EDT
GRNF-CTDQ-COJO-B02U

Date

Owners Signature



Date

7-16-18

Lot 1 3.7a

$$3.7 \times 43560 = 161,172 / 8,000 = \underline{20 \text{ res units}}$$

Lot 2 4 acres

$$4 \times 43560 = 174,240 / 8,000 = \underline{22 \text{ res. units}}$$

Lot 3 5.2 acres

$$5.2 \times 43,560 = 226,512 / 8,000 = \underline{\underline{28 \text{ units}}}$$